

# where experts go to learn about FDA

## Hyman, Phelps & McNamara, P.C. (HP&M) is Pleased to Announce the Addition of Sara M. Keup as the new State Licensing Regulatory Expert for the Firm's Licensing Practice

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HP&M has been helping clients navigate the challenges of state licensing regulations for drugs, biologics, medical devices, OTCs, 503B outsourcing facilities, 503A pharmacies, foods, dietary supplements, cannabis, and wholesalers/distributors for many years. With regulations varying significantly from one state to another, companies in these sectors often find themselves immersed in a labyrinth of compliance requirements.

Some of the services HP&M offers include:

- comprehensive regulatory assessments
- pre-launch licensing support
- license gap analysis
- support for new product/company acquisitions, regulatory diligences
- DEA registrations and state-controlled substance licenses

With the complexities of licensure, Sara M. Keup has joined the firm to assist attorneys Karla L. Palmer, Larry K. Houck, and Kalie E. Richardson with navigating this ever-changing regulatory environment. It is critical for companies to stay abreast of current laws and regulations to avoid costly penalties and business disruptions.

Having previously worked at HP&M, Sara recently rejoined the firm to assist clients with regulatory licensing services. Her expertise includes preparation and maintenance of licensing documentation, communications with state boards and government agencies, conducting research, and the preparation of associated licensing documentation and applications. She also provides consulting services for state licenses, as well as regulatory due diligence concerning licensing requirements, primarily for pharmaceutical manufacturers, wholesale distributors, and pharmacies. Sara is conveniently able to be a client's one-stop point of contact for licensing needs.

If you're concerned about regulatory gaps, facing licensing issues, or looking for a more efficient way to manage your state licensing program, HP&M is here to help. Our state licensing team is dedicated to providing the expertise you need to navigate the state licensing maze with ease.